

SUMATRA JAWA SOIL

Green & Roasted Coffee Bean Exporter

PRODUCT CATALOG

11 Origins • Sumatra • Java • Sulawesi • Bali • Flores • Papua

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This catalog presents our eleven coffee origins across Sumatra, Java, Sulawesi, Bali, Flores and Papua, available as green (unroasted) beans for local roasting, or as roasted whole bean coffee for buyers who want a finished, ready-to-brew product. Indicative FOB pricing is shown per origin; final pricing is confirmed per order.

Legend

ARABICA / ROBUSTA	GRADE	ROASTED AVAILABLE	GREEN ONLY
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Origin Product Cards

Gayo		Aceh, Sumatra
ARABICA	Grade 1	ROASTED AVAILABLE
PROCESSING	Wet-hulled / Fully Washed	
CUP CHARACTERISTICS	Bright acidity, herbal & floral notes	
ROAST LEVELS OFFERED	Light, Medium, Medium-Dark	
Green (FOB, USD/kg)	\$8.50 – \$8.90/kg	
Roasted (FOB, USD/kg)	\$13.00 – \$14.00/kg	

Mandailing		North Sumatra
ARABICA	Grade 1	ROASTED AVAILABLE
PROCESSING	Wet-hulled (Giling Basah)	
CUP CHARACTERISTICS	Full body, low acidity, earthy-spicy	
ROAST LEVELS OFFERED	Medium, Medium-Dark, Dark	
Green (FOB, USD/kg)	\$8.30 – \$8.70/kg	
Roasted (FOB, USD/kg)	\$12.50 – \$13.50/kg	

Lintong		North Sumatra
ARABICA	Grade 1	GREEN ONLY
PROCESSING	Wet-hulled (Giling Basah)	
CUP CHARACTERISTICS	Syrupy body, herbal, tobacco notes	
ROAST LEVELS OFFERED	—	
Green (FOB, USD/kg)	\$8.30 – \$8.70/kg	
Roasted (FOB, USD/kg)	On request	

Lampung

Lampung, Sumatra

ROBUSTA

Commercial Grade 1

ROASTED AVAILABLE

PROCESSING

Natural / Wet-hulled

CUP CHARACTERISTICS

Bold, nutty, strong for blends & espresso

ROAST LEVELS OFFERED

Medium-Dark, Dark

Green (FOB, USD/kg)

\$3.20 – \$3.50/kg

Roasted (FOB, USD/kg)

\$5.50 – \$6.00/kg

Java Preanger

West Java

ARABICA

Grade 1

ROASTED AVAILABLE

PROCESSING

Fully Washed

CUP CHARACTERISTICS

Sweet, balanced, hints of chocolate

ROAST LEVELS OFFERED

Light, Medium

Green (FOB, USD/kg)

\$8.50 – \$8.90/kg

Roasted (FOB, USD/kg)

\$13.00 – \$14.00/kg

Ijen Raung

East Java

ARABICA

Grade 1 (Washed)

GREEN ONLY

PROCESSING

Fully Washed / Honey

CUP CHARACTERISTICS

Bright, fruity, well-balanced acidity

ROAST LEVELS OFFERED —

Green (FOB, USD/kg)

\$8.90 – \$9.30/kg

Roasted (FOB, USD/kg)

On request

Toraja

South Sulawesi

ARABICA

Grade 1

ROASTED AVAILABLE

PROCESSING

Wet-hulled (Giling Basah)

CUP CHARACTERISTICS

Rich body, low acidity, earthy-sweet

ROAST LEVELS OFFERED

Medium, Medium-Dark, Dark

Green (FOB, USD/kg)

\$8.30 – \$8.70/kg

Roasted (FOB, USD/kg)

\$12.50 – \$13.50/kg

Kalosi Enrekang

South Sulawesi

ARABICA

Grade 1

GREEN ONLY

PROCESSING

Wet-hulled (Giling Basah)

CUP CHARACTERISTICS

Full body, smooth, spicy finish

ROAST LEVELS OFFERED —

Green (FOB, USD/kg)

\$8.30 – \$8.70/kg

Roasted (FOB, USD/kg)

On request

Kintamani

Bali

ARABICA

Grade 1 (Washed)

ROASTED AVAILABLE

PROCESSING

Fully Washed

CUP CHARACTERISTICS

Citrusy, clean, light-medium body

ROAST LEVELS OFFERED

Light, Medium

Green (FOB, USD/kg)

\$9.20 – \$9.60/kg

Roasted (FOB, USD/kg)

\$14.00 – \$15.00/kg

Flores Bajawa		Flores, NTT
ARABICA	Grade 1	GREEN ONLY
PROCESSING	Fully Washed / Natural	
CUP CHARACTERISTICS	Sweet, nutty, caramel notes	
ROAST LEVELS OFFERED	—	
Green (FOB, USD/kg)		\$8.50 – \$8.90/kg
Roasted (FOB, USD/kg)		On request

Wamena / Baliem		Papua Highlands
ARABICA	Grade 1 (Remote/Organic)	ROASTED AVAILABLE
PROCESSING	Fully Washed	
CUP CHARACTERISTICS	Organic-grown, clean, mild acidity	
ROAST LEVELS OFFERED	Light, Medium	
Green (FOB, USD/kg)		\$9.50 – \$10.00/kg
Roasted (FOB, USD/kg)		\$14.50 – \$16.00/kg

Packaging Options

Green (Unroasted) Beans

- Standard: 60 kg jute (gunny) bags
- GrainPro inner liner available on request to preserve bean quality during transit
- Alternative packaging (vacuum-sealed, big bags) for sample or specialty-grade orders
- A standard 20ft container accommodates approximately 19–21 MT

Roasted Whole Bean

- Retail-ready: 200g / 250g / 1kg foil pouches, one-way degassing valve, nitrogen-flushed
- HORECA / bulk: 5kg and 10kg lined multi-layer bags
- Private-label packaging and custom artwork available on request, subject to MOQ
- Each pack can carry roast date, best-before date, and origin/lot information

Order Terms

MOQ — Green	1 container (~19 MT) per origin
MOQ — Roasted	100 kg per origin/roast level (retail); 1 pallet (bulk/HORECA)
Lead Time — Roasted	Typically 2–3 weeks from order confirmation to shipment
Payment	T/T Advance, L/C at Sight, or T/T Split (30/70, 50/50) — by buyer type
Incoterm	FOB Indonesian port (Belawan / Tanjung Priok / Tanjung Perak)
Validity	Pricing indicative and valid 30 days from issue date

Contact

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All prices are indicative FOB Indonesian port and confirmed per order in the sales contract or proforma invoice. Green coffee prices move with ICE Arabica and London Robusta futures.